

# NOEL TURLINGTON

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## EXPERIENCE

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### Hyperlane

New York, NY

Ecosystem Analyst (Partnerships & Product)

October 2024 – December 2025

- Owned the end-to-end partner lifecycle for **20+ integrations** on a cross-chain messaging protocol, driving **\$300K+ in partnership revenue** by defining product requirements and tracking delivery against measurable KPIs
- Built Metabase dashboards to monitor protocol adoption, developer onboarding, and integration health in real time, using data to prioritize the highest-impact platform improvements and automate **4+ hours of weekly reporting**
- Translated developer feedback from **8+ monthly ecosystem events** into structured product requirements, bridging external developer needs with internal infrastructure roadmap decisions and quarterly OKRs
- Built automated competitive analysis tracking volume and developer activity across **7 competing protocols**, directly informing platform strategy and privacy-preserving infrastructure priorities at the leadership level

### Fermah

Remote

Founding Team, Operations & Business Development

June 2024 – October 2024

- Joined pre-launch as a founding team member at a **decentralized proving infrastructure** startup, building validator onboarding workflows and partner tracking systems during the zero-to-one phase
- Managed cross-functional operations across engineering coordination, business development, and partner relations, building early commercial traction for privacy-preserving ZK infrastructure ahead of product launch

### Advisory Roles

Remote

Advisor to ZeroDev, Ton.fun, and Absinthe Labs

August 2023 – June 2024

- Advised founders on product strategy across **account abstraction** (ZeroDev), consumer growth (Ton.fun), and **onchain analytics** (Absinthe Labs), shaping core product and developer platform decisions at three early-stage companies

### Privy

New York, NY & Remote

Business Development & Product Intern

May 2023 – August 2023

- Helped close **8 enterprise integrations** including Blackbird and Hyperliquid at a **developer-facing auth and privacy infrastructure** company, developing deep understanding of wallet abstraction and seamless onboarding UX
- Worked cross-functionally with product and engineering teams to translate **40+ developer relationships** into product feedback, SDK requirements, and API roadmap input
- Drove top-of-funnel developer adoption through strategic partnerships, expanding platform reach to **150K+ potential users** at no cost

### Blockchain at Columbia

New York, NY

President & Advisor

May 2021 – Present

- As President, held primary decision-making authority over a **\$421K operating budget**, setting priorities, defining success metrics, and building reporting systems to track outcomes across all programs
- Shipped LedgerFest and LionHack as full product owner, coordinating **\$180K in sponsorships** and **\$200K in prizes** across a two-sided marketplace of sponsors, builders, and investors
- Grew org reserves **4x from \$50K to \$210K** through disciplined financial management and data-driven programming decisions
- Built the “Friends of B@C” network, a **140+ person** community of alumni and industry leaders from Jump Trading, Dragonfly Capital, and Flashbots, sustained through consistent outreach and programming

## EDUCATION

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### Columbia University

New York, NY

B.A. in Information Science

2021 – 2023

- Coursework: Building Successful Startups, Leadership in Organizations, Advanced Probability & Statistics

### Sciences Po

Reims, France

B.A. in Economics, Minor: International Finance and Trade

2019 – 2021

- Coursework: Behavioral Game Theory, Intermediate Micro/Macroeconomics, International Political Economy

### Woodberry Forest School

Woodberry Forest, VA

Cum Laude, Noland Fellowship

2014 – 2018

## SKILLS & INTERESTS

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**Languages:** English (Native), French (Working Proficiency), Spanish (Elementary)

**Technical:** Python, SQL, JavaScript, Solidity (Reading), AI/Agent Workflows (Claude, Codex) — **Tools:** Metabase, HubSpot, Notion

**Interests:** Crypto/Onchain Privacy, ZK Proofs, Financial Markets, AI Automation, Hackathons, Golf